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FEB



February Lunch & Learn

What Parachute Is Best for Cloud Jumping?

+ImageNet
Consulting

presented by **ImageNet Consulting**



**Wednesday, February 26th, 2020 | 12 Noon
TBK Bank | 259 W. 9th St. | Community Room**

When making the jump to the cloud, it's imperative to know what you need to be successful to make a safe landing.

We will explore all the fun you can have in the cloud and how to take advantage of it to begin your digital transformation.

Lunch & Learn will be held Wednesday, February 26th at 12 Noon at TBK Bank (259 W. 9th Street). The cost is only \$13 for Chamber Members and \$20 for non-members and includes a delicious lunch catered by Sunnyside Farms Market.

- ▶ **Return on investment considerations**
- ▶ **Security Concerns and common pitfalls**
- ▶ **The differences between M365 and 0365**
- ▶ **What is Netiquette and how can we easily teach our employees**

You will leave with business best practices, security education, and templates you can take back and simply implement into your organization.

Bonus: all attendees will receive a Company Dark Web scan and will be given to you at the event.

RESERVATIONS ARE REQUIRED

please use our convenient online registration at www.durangobusiness.org or call 970.247.0312.

No shows and cancellations after February 21st will be invoiced. Please use street parking and reserve the parking lot for bank customers.

**Click here
to register**

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Our proud executive sponsors



Mercy Regional Medical Center
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And The Award Goes To...

Let's give a big round of applause to all the recipients who were honored at the January 16, 2020 DURANGO ROCKS! Awards Event. The event showcased Durango's finest in an Academy Awards style celebration. Congratulations to all the recipients and finalists!



Citizen of the Year:
Ellen Roberts
Accepted by her husband
Rick Roberts



Business of the Year
Peak Food and Beverage



Spirit of Durango
Durango Electrical Service, Inc.



Small Business of the Year
Durango Harley Davidson



"Ed Merlan"
Entrepreneur of the Year
Jeff & Jennifer Vierling
Tailwind Nutrition



Morley Ballantine Award
Tiffany Parker



Outstanding Contribution
to the Community
In Memory of Bliss Bruen



Ultimate Participation Award
Mike Smedley



"Bill Mashaw" Volunteer of the Year
Lisa Barrett



Host
Jack Llewellyn



Diplomat of the Year:
Ben Frihauf



Non-Profit of the Year:
Trails 2000

Congratulations!



Barbara Conrad Leadership Award
Kelsea Ferrato



Young Professional of the Year Award
Luke Prince

Haven't had a chance to check out the Chamber's new video? You gotta see this!



Thank you
Preston Benson Videography
for our awesome video!

Thank you to all our sponsors who helped make this night possible:

Platinum Sponsors:



Gold Sponsors:

Bank of Colorado • Basin Printing • Directory Plus • Durango Area Association of Realtors
La Plata Electric Association • Rocky Mountain Health Plans • Sky Ute Casino & Resort
Tafoya Barrett and Associates • TBK Bank • World Pay

Special Thanks to:

Evan Smith Photography • Lightning Communications Inc. • Matt Gerber Graphic Design • April's Garden

NEWS & EVENTS

From the Executive Director's pen

Embrace the "P" word

Jack Llewellyn, Chamber Director

Don't hate me for using the "P" word.

Yes, I'm referencing "politics." Oh, I heard your collective moan, but I'm being serious here. We all are going to continue to be inundated with the national drama and the media hype this election year, but before your blood pressure increases, endeavor to take care of your own backyard. You've heard the adage, all politics is local and it's up to all of us to shape our community. That takes some involvement and commitment (oh, I heard that collective moan again).

I want to thank all our elected public officials. It takes a lot just to run for office, let alone serve as a County Commissioner or City Councilor once elected. But there are very vital ways you can get involved on a volunteer basis and make a difference. Both the City and County have volunteer commissions covering a myriad of issues, from public art to land use development to caring for our natural environment. Visit the City (www.durangogov.org) and County (www.co.laplata.co.us) websites to learn more about the opportunities. Your voice is valuable, regardless of the contentious "P" word going around.

The importance of local involvement was really brought home to me recently, as I just completed the nationally-accredited 4-year program, Institute of Organizational Management. It was 96 hours of course work on everything that those of us involved in business and public activity can use to help our communities. About 250 professionals from chambers and associations attended with 58 graduating – people who want to make a difference in their communities. Looking back, my first year I roomed with someone from Iraq. I can tell you THAT was very interesting. He was in the US wanting to learn more about how to bring positive capitalism to his country. In a few words, he reminded me how lucky we are in the US and in Durango.

On the Chamber's website, www.durangobusiness.org, we post information generated by our Legislative Action Coalition. You don't have to attend meetings or go to Denver, we're trying to give you enough information to keep you informed, so you can be an involved community member and voter. Bookmark the page and check in monthly.

One more note on the "P" word: to have your voice heard nationally, Senators Michael Bennett and Cory Gardner, and Congressman Scott Tipton all have physical offices IN Durango, staffed by local folks who are there to receive your input and hear your concerns.

And get involved with your Chamber. We too exist to make our community better and our businesses stronger, and you can do it in small bites (remember, how to eat an elephant is one bite at a time). A great way to start is to join us for the Chamber Youniversity. It's Feb. 25, 8:30-10 a.m. at the Chamber office (and it's FREE). This is a very concise overview to help you learn more about our business services, plus find out how you can stick your toe into the pond and get more involved in the community. It's purely informational, but please RSVP at www.durangobusiness.org. (We have seats for 25.)

Finally, I'd like to give one more shout-out to the local businesses and individuals honored at last month's Durango Rocks! These people are those who indeed HAVE gotten involved, and care and love our community. I'm always impressed when I see the nominations every year. Kudos to the many, many people who share their time, talents and treasures for the benefit of Durango. Join us! "P" could also stand for "purpose."



President

Diana Murray, *ASAP Accounting & Payroll*

Board Members

Amanda Erickson, Past President, *Durango Area Association of Realtors*

Greg Behn, *Bank of Colorado*

Suzanne Phare, *Real Ideal Coaching*

Brian Lundstrom, *Sky Ute Casino Resort*

Steve Elias, *Fort Lewis College*

Bob Thom, *Kroeger's True Value*

Vaughn Morris, *Boys and Girls Club*

Chris Bettin, City of Durango Representative

Durango Land & Homes

Charley Kier, Leadership La Plata Representative

Academy Mortgage

Mitch Dye, Diplomat Representative

ImageNet Consulting

Dan Knapp, YPOD Representative

Burger Theory

2020

CHAMBER BOARD OF DIRECTORS & STAFF

Staff

Jack Llewellyn, Executive Director

Rita Simon, Chamber Manager

Jennifer Dickens, Communications Coordinator

Peggy McCulloch, Office Assistant

2301 Main Avenue | Durango, CO 81301

970.247.0312 | Fax 970.385.7884

www.durangobusiness.org
chamber@durangobusiness.org

NEWS & EVENTS

Check out this week's
BLOG:

This year's most popular flowers
for Valentine's day

Spoiler alert! Long-stemmed red roses continue to be the most popular flower for Valentine's Day. But that doesn't mean you can't find beautiful alternatives. Whether you are buying flowers for your wife, mother, daughter, or someone you just started dating ...

[click for more](#)

FEBRUARY
Business After Hours
THURSDAY
FEB 20TH | 5 - 7 PM
Conundrum
Escape Rooms

736 Main Avenue, Suite 100
\$10 Chamber Members & Guests

Lunch & Learn Thank You

Thank you to Zeb Smith with Ascent Accounting & Consulting LLC for a very informative January Lunch and Learn presentation. Zeb kicked off our 2020 Lunch & Learn series explaining what steps to take to improve your business financial health. If you would like to find out more about the services offered by Ascent Accounting & Consulting visit www.ascentunlimited.com or call 970-401-3941.

Join us at 7:45am on
Tuesday, Feb. 4th
for another Great Casual
Networking Event!

Topic:
Affordable Homeownership
Opportunities and Programs
in SW Colorado
Lisa Bloomquist Palmer
with Homesfund

And enjoy a FREE cup of
Coffee!
Hosted by
Carver Brewing Co.

click to register






February
Calendar

| | | | |
|-----------------|-------------------------------|----------------|-------------------------------|
| FEB 4th | Coffee @ Carvers | 7:45 pm | Carver Brewing Co. |
| FEB 12th | LLP Steering Committee | 5:00 pm | Wells Group |
| FEB 13th | LLP Wine Tasting Event | 4:30 pm | The Union Social House |
| FEB 14th | Happy Valentine's Day! | ----- | |
| FEB 17th | President's Day | ----- | Chamber Offices Closed |
| FEB 19th | LLP Curriculum Meeting | 5:00 pm | Chamber Offices |
| FEB 20th | Business After Hours | 5:00 pm | Conundrum Escape Rooms |
| FEB 25th | Chamber YOUiversity | 5:00 pm | Chamber Offices |
| FEB 26th | Lunch & Learn | 12 Noon | TBK Bank |

CHAMBER YOUUNIVERSITY COMING FEBRUARY 25TH

Are you taking advantage of your Chamber member benefits?



For those who are new to the Chamber and for those who need a refresher – Chamber YOUiversity is for YOU!

Join us on **Tuesday, February 25th** for our Chamber YOUiversity and learn how to take advantage of your benefits so your membership pays for itself!

**Chamber Offices (2301 Main Avenue),
8:30am – 10:00am**

All members (new and old) are invited to attend and learn how to utilize your member benefits and make the most of your membership investment. From FREE benefits such as job postings and coupons, Reference USA datamining sessions,

to radio show appearances and business facts announcements, there are so many ways to use your membership at little or no cost. Learn how advertising in the Chamber newsletter, website and weekly Business Facts can also help you grow your business for a very small investment!

This event is **FREE** for all Chamber members, but reservations are required to reserve your seat. To RSVP use our convenient online registration at www.durangobusiness.org or call 970-847-0312. Coffee and light snacks will be provided.

[Click to Register](#)



Request for Proposals: Real Estate Services Durango School District 9-R

Durango School District 9-R District is requesting proposals from qualified real estate brokers to assist with the sale of the district's downtown administrative campus. The campus includes the following properties: 201 E. 12th Street; 215 E. 12th Street and Buckley Park. All of these properties are in Durango, Colorado (81301).

Click here to see the Request for Proposals (RFP) for specific instructions. All proposals submitted must be delivered to the Deputy Superintendent's office before 3:00 PM (MST) on February 28, 2020 to be considered for evaluation.

Andy Burns
Deputy Superintendent
Durango School District 9-R

NEWS & EVENTS



Congratulations!

Congratulations to our very own Jack Llewellyn for completing his IOM (Institute of Organizational Management) certificate. IOM is the premier nonprofit professional development program for association, chamber, and nonprofit professionals fostering individual growth through interactive learning and networking opportunities. Jack completed 96 hours of course work over four years to graduate in January 2020. Course work included management, financial/budgetary, marketing, membership and strategic planning. Next time you see Jack give him a “high five” for this career accomplishment!

Jack Shaves for Mercy

The Durango Rocks Awards Event turned into an impromptu fundraiser as Jack Llewellyn challenged the audience to donate cash and if enough money was raised, he would SHAVE HIS HEAD. Well... \$1000.00 was quickly raised by passing the basket and Jack followed through with his promise. With Ben Martinez (ReyLynn's Barber Lounge & Hair Studio) on standby, with clippers in hand, Jack closed the event with a quick head shave and all proceeds were delivered to Mercy Health Foundation the following day! Thanks to everyone who supported this great cause!



INDULGE

Champagne and Blackjack
A Sweet Slot Jackpot
Decadent Dessert at Seven Rivers
A King Sized Coffee Break



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RIBBON CUTTING

Jane and Oliver

The Durango Diplomats hosted a ribbon cutting ceremony for Jane and Oliver on Wednesday, January 8th. Jane and Oliver is a creative agency that specializes in helping brands tell their stories. They do this through photography, design and immersive 360 virtual tours. They are Google Certified photographers – the only ones in Durango! Owners Jane IZARD and Oliver TOLLISON joined forces two years ago and combined businesses.

Together they have over 50 combined years of experience in the creative field.

They don't have a one size fits all approach because one size doesn't fit all. They love finding elegant solutions to touch, multifaceted cases. They are proud to work with different industries, sectors and markets. If you would like to find out more about the services offered by Jane and Oliver visit www.janeandoliver.com or give them a call at 805-618-0040.



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Wendy Most, Agent
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Bus: 970-259-2550

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RIBBON CUTTING

BigHorn Consulting Engineers, Co.

The Durango Diplomats were on hand Friday, January 24th for a ribbon cutting ceremony for BigHorn Consulting Engineers, Co. Owners Shawn Brill, Blaine Buck and Mark Harrington are excited to have a physical presence in Durango. They provide mechanical, electrical and plumbing consulting for any commercial and high-end residential projects. Building relationships and



not just clients are what is important to them and they enjoy working for and with the people of Western Colorado, Northern New Mexico and Arizona. If you would like to find out more about the services offered by BigHorn Consulting Engineers, Co visit www.bighorneng.com or give them a call at 970-749-2960.



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DURANGO, COLORADO

OHANA PHYSICAL THERAPY
ANDRE BOTHA, RPT, DipMDT

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PHOTO GALLERY

Business After Hours Thank You

Thank you to Four Corners Broadcasting and the DoubleTree Hotel for hosting a “rockin” Snowdown Business After Hours on Wednesday, January 29th. The costumes were creative to say the least! Everyone enjoyed the delicious food prepared by the DoubleTree Hotel and beer provided by A&L Coors.



[Click here](#)
to see more photos!

NEW MEMBERS

Animas Craft Woodworks

Noah Arvidson
121 W 32nd St, Unit C
Durango, CO 81301
(847) 612-0728
[website](#)

Bodo Athletics: Home of CrossFit Soteria

Jordan Wildman
194 Bodo Drive, Unit D
Durango, CO 81303
(970) 903-8509
[website](#)

Erin Dombey

295 Sage View St
Durango, CO 81301
(480) 999-3424
Individuals

Fairfield Inn and Suites

Adrienne Mund
21719 W US Hwy 160
Durango, CO 81301
(970) 259-1300
Accommodations

Habit Durango LLC

Jaclyn Howell
1305 Escalante Drive, STE 202
Durango, CO 81301
(512) 769-5693
[website](#)

Ohana Physical Therapy

Gretchen Seashore Botha
130 Rock Point Drive, Unit C
Durango, CO 81301
(970) 247-7895
[website](#)
Health/Wellness

PuroClean of Durango

Ryan Engle
463 Turner Drive, Unit 109
Durango, CO 81303
(970) 426-5005
[website](#)
Carpet/ Upholstery Cleaning/Disaster Restoration

SunLoops

Jill Wright
2701 W 2nd Ave
Durango, CO 81301
(970) 749-4419
[website](#)
Wholesalers

TriBody Wellness LLC

Dannielle Arceneaux
361 S. Camino Del Rio #194
DURANGO, CO 81303
(435) 229-9705
[website](#)
Health/Wellness

Save the Date!



Eggs & Issues

State of the Community

Tuesday • March 24th
DoubleTree Hotel

Details to be announced soon!

RENEWED MEMBERS

- Academy Mortgage
Advanced Eyecare
AlignTec Incorporated
Alpen Rose RV Park
Alpine Bank
Alpine Lumber Co.
Animas Capital Management, Ltd.
Another Dimension Design
Atmos Energy
Bank of Colorado
Best Western Durango Inn & Suites
Cascade Water-Coffee Service
Closets Plus, Inc.
Colorado Outback Adventures
Community Connections, Inc.
Condos East & West
Connolly Financial
Conservation Legacy
Cruise Planners-Laura Clutinger
Digitcom Electronics
DoubleTree by Hilton Durango
Durango Adventures (Full Blast)
Durango Area Assoc. of Realtors
Business Improvement District
Durango Colorado Vacations
Durango Credit & Collection Co., Inc.
Durango Dog Ranch
Durango Hot Springs LLC
Durango Neighbors Magazine
Durango Party Rental
Durango Rendezvous, LLC
Durango School District 9-R
The Durango Team
EIS Solutions, Inc.
Epture LLC
First Cut General Contractor
First Melt Snow-Melt Systems
FredrickZink & Assoc. PC
Gardenswartz Sporting Goods
Gazpacho Mexican Restaurant
Grassburger
Griego's N Main/Taco House
Hi Speed 4 U, Inc.
Hillcrest Golf Club
Home Builders Association of SW Colorado
- HomesFund
Honnen Equipment Co.
Jay Short Insurance
Johnson Controls
Jon Sherer Agency
Just Ask Christy, LLC
Keller Williams Realty Southwest Associates
Kip Koso
La Plata County
La Plata Economic Development Alliance
Liquor World
Lone Wolf Cabins & Getaway
Lucky Services
Maynes Bradford Shipp's Sheftel
McDonald's
Monument Computer Repair & Systems, LLC
Morehart Murphy Regional Auto Center
Mountain Bike Specialists
Mountain West Insurance & Financial Services, LLC
Mutu's Italian Kitchen
O-Bar-O Cabins
Peak Physical Therapy of Durango, LLC
Region 9 Economic Development District of SWCO
Rio Angels, LLC
Rocky Mountain Chocolate Factory Corporate HQ
Rocky Mountain Health Plans
Roto-Rooter Service
Mark Schwantes
Solo Arts Media
Sorrel Sky Gallery
Southwest Republican Women
Southwest Women's Health Associates
Southwestern Beverage Co.
Star Liquors
Strater Hotel
Summit Custom Homes of Durango
Superior Alarm, Inc.
SW Colorado Workforce Center
Tafoya Barrett and Associates PC
Twilight View Condominiums
United Rentals
Vaughn Johnson DDS MS Orthodontics
Wells Group of Durango, Inc.
Wendy Most Insurance Agency Inc.

BUSINESS CONNECTION

La Plata County Boys and Girls Club Vaughn Morris

written by Sara Lynn (Kuntz) Valentine

"I grew up in Aztec," Vaughn says. "I went to what was then called 'Boys Club' (but is now Boys and Girls Club). It was in a little building with a boxing ring and video games and I sure liked it! I got to know a man there who would later be my high school coach - he became a wonderful mentor and role model."

Years later, after graduating from college, Vaughn got married and began pursuing teaching certifications, meanwhile, he got a job as a detention officer. "I started hearing stories about how people ended up in there and recognized recurring themes - poverty, lack of education, domestic violence, drug abuse, and lack of role modeling."

That summer Vaughn took a summer job with the Boys and Girls Club in Farmington. "I completely fell in love with kids - and the whole concept of how Boys and Girls Club fills the gap after school and out of school. I heard the same types of stories I'd heard while working in the detention center - just with younger subjects. It seemed clear to me that if you can step into the cycle at the right time you might break it. Memories of my own experiences came back to me, and I realized I might want to do this for the rest of my life."

From Farmington Vaughn went to Prescott to start a Club in a new role, as Executive Director, then to Phoenix Metro and Chandler, from serving 80 to 100 kids a day to 300 a day, and from there to East Valley as Area Director, with five clubs and five communities - over 10,000 kids. Around that same time Vaughn learned that Durango wanted to start a Club.

"My wife and I wanted to raise our two kids in a more rural area. I interviewed in spring 2007 and we moved out in July. Club doors opened in September, in the same facility we're in now, in the old armory, next door to the Rec Center.

"The first year we served about 100 kids. Now it's over 1000 a year. We know the needs of kids out there far exceed their opportunities. Participation in some programs can be limited by affordability. We want to be sure Boys and Girls Club is accessible and affordable for all kids."

Vaughn points out that although some kids in Club come from difficult situations, ALL kids are at risk. "Kids today have to make hard choices about sexual activity, drugs, alcohol, and tobacco when they are quite young. You see in middle school what you used to see in high school; you see in elementary school who you used to see in middle school. We offer another layer of support that is powerful. The key is that our support is non-judgmental. The mentor and coach I had in Aztec was telling me just what my parents were telling me - but it's inherent in kids to not listen to what our parents are telling us what to do. An outside mentor can have a huge impact.

"La Plata County Boys and Girls Club has continued to grow in a sustainable manner. Our focus is youth development with a purpose. As kids move through Club, we encourage academic success (help with homework is available) that leads to high school graduation. We encourage kids to create an after-graduation plan - whether for college, or the military, or trade school or going right into the work force. We want them to move forward in life with a moral compass and a healthy lifestyle, to be good citizens who register to vote and become part of a community. Our vision is generations of kids that have the skills to inspire others."

Kids, of course, go to Club for the fun! But in addition, they're exposed to music, art, technology, field trips, athletics and educational opportunities (how the democratic process works, for instance, what engineers do, protecting our national forests, etc...) Supportive relationships are developed with both full and part time trained staff. Fort Lewis students can intern or volunteer with Club, as can adult professionals who want to share their own specific passions or expertise.

"What a community we live in!" Vaughn says. "The support given to youth-serving organization is amazing. Boys and Girls Club is an enterprise that exists only through the good will of this community. We couldn't do it without financial support from local donors. If you know someone who has a passion for youth, please point them our way! All the local programs that help youth still have a great need for help - there are still far too many kids who go home to an empty house."

La Plata Boys and Girls Club has been member of the chamber ever since their doors opened and has found the networking opportunities invaluable. "I believe in the Chamber so much," Vaughn says, "that I recently joined the Board of Directors. I'll be spending plenty of volunteer time supporting the Durango community and Durango businesses!"

In April the Club will host its annual Building Great Futures event. You are invited to learn more about investing in GREAT FUTURES. Event details are on the Club's website.

Please visit the Club website: www.bgclaplata.org. You may email Vaughn at vaughn.morris@bgclaplata.org. Or call 970-375-0010.



Valentine's

3rd Annual

WINE TASTING EVENT

FEBRUARY 13TH | 6-8PM

DOORS OPEN AT 5:30 PM

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2020 Dues.

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who haven't
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DURANGO CHAMBER of COMMERCE

WHAT PARACHUTE IS BEST FOR CLOUD JUMPING?

presented by

ImageNet Consulting

When making the jump to the cloud, it's imperative to know what you need to be successful to make a safe landing.

We will explore all the fun you can have in the cloud and how to take advantage of it to begin your digital transformation.

- ▶ Return on investment considerations
- ▶ Security Concerns and common pitfalls
- ▶ The Differences between M365 and O365
- ▶ What is Netiquette and how can we easily teach our employees

You will leave with business best practices, security education, and templates you can take back and simply implement into your organization.

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FEBRUARY LUNCH & LEARN

February 26th · 12 Noon

TBK Bank

259 W. 9th Street

\$13 Chamber Members

\$20 Non-Members

includes a delicious lunch
catered by

**SUNNYSIDE FARMS
MARKET**

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